



**We Deal, Deliver**

Date: .....

Ref No: .....

**Company Name:** GETSON Industries Pvt Ltd

**Business Type:** Private Limited Company

**Year of Establishment:** 2017 G.C /2009 ETH/

**Location:** Addis Ababa, Ethiopia

**Industry:** Supplier of Laboratory Chemicals, Research Instruments, and Laboratory Instruments

**Website:** [www.getson.et](http://www.getson.et)

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### Company Overview

GETSON Industries Pvt Ltd is one of Ethiopia's leading importers and distributors of scientific and industrial laboratory solutions. Since its founding in **2017 GC (2009 E.C.)**, GETSON has evolved into a dynamic and multifaceted organization providing innovative products and technical support for diagnostic labs, quality control centers, manufacturing industries, research institutions, and academic establishments.

We specialize in the supply of equipment, consumables, chemicals, and training services — with a strategic focus on high-growth sectors such as **pharmaceuticals, alcohol and beverage production, cosmetics, soap, flour and milling, and research laboratories.**

Our aim is to empower professionals in science, medicine, manufacturing, and education by equipping them with the tools, systems, and knowledge they need to meet both local and international standards.

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### Vision

To be the most trusted and complete scientific supply and service partner in East Africa — enabling innovation, quality, and compliance across industries.

### Mission

To deliver world-class laboratory solutions and industrial chemical supply with technical excellence, local understanding, and unwavering commitment to quality.

### Core Values

- Scientific Integrity
- Technical Excellence
- Customer-Centric Service
- National Reach & Local Responsiveness

**Getson Industries**  
Laboratory Equipment and  
Chemical Supplier

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Mozambique Street,  
Tselere Bldg, 1<sup>st</sup> floor, 9c





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## **Divisions & Product Categories**

### **1. Industrial Chemicals (Bulk Supply)**

GETSON provides industrial-grade raw materials in large volumes for use in:

- ✓ Alcohol & beverage production
- ✓ Cosmetics & derma products
- ✓ Soap & detergent manufacturing
- ✓ Leather processing
- ✓ Water treatment and more

### **Core Chemicals Include:**

- Acids (Sulfuric, Hydrochloric, Nitric)
- Solvents (Ethanol, Methanol, Acetone)
- Bases (Sodium Hydroxide, Potassium Hydroxide)
- Disinfectants & Preservatives (Formaldehyde, Sodium Hypochlorite)

### **2. Laboratory Chemicals**

- Analytical grade reagents
- APIs, excipients, and ingredients for pharma
- pH indicators, titrants, buffer solutions
- High-purity solvents

### **3. Lab Equipment & Diagnostic Technologies**

- HPLC, GC, AAS, UV-Vis systems
- Hematology analyzers (3-part, 5-part, 6-part)
- Chemistry analyzers, coagulation analyzers
- Autoclaves, incubators, centrifuges, balances
- Microscopes (light, fluorescence, digital)

### **4. Microbiology & Food Safety Systems**

- Culture media (Dehydrated, Ready-to-use)
- Broths, agars, antibiotic discs
- Colony counters, air samplers
- Hygiene test kits, ATP swabs

### **5. Quality Control Instruments**

- Brix refractometers, alcohol meters
- Moisture/ash/gluten analyzers for flour
- Dissolution, disintegration, friability testers
- Packaging testers, pH meters, turbidity kits

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## 6. Education & Research Laboratory Solutions

We proudly supply universities, colleges, research centers, and schools with:

- Teaching models (anatomy, chemistry, biology)
- Instruments for water, soil, food, geology, physics
- Research-grade microscopes, balances, pH meters
- Spectrophotometers, calorimeters, and more

### Service Excellence

GETSON is more than a supplier — we are a solutions partner.

#### **Our Services Include:**

- Installation & commissioning
- End-user training (onsite & in-lab)
- Preventive maintenance & emergency repair
- Calibration and SOP development
- Documentation support for audits and tenders

We ensure uninterrupted operations through field visits, hotline support, and availability of spare parts.

### Industries We Serve

- Pharmaceutical Manufacturers
- Alcohol, Beverage & Brewery Industries
- Cosmetics & Personal Care Labs
- Soap & Detergent Factories
- Leather & Textile Producers
- Water Bottling & Treatment Plants
- Food & Flour Quality Labs
- Universities, Schools & National Research Institutes

### Our Strengths

- Nationwide delivery and stock readiness
- Technical expertise with certified engineers & scientists
- Long-standing relationships with global manufacturers
- Financial capacity to handle large-scale tenders & continuous supply
- Experience with government, NGO, and donor-funded procurement

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### Financial Capabilities

Since its inception, GETSON Industries Pvt Ltd has demonstrated strong financial performance, driven by steady revenue growth and prudent financial management. The company has consistently reinvested its profits into expanding its product range, improving supply chain efficiency, and enhancing customer service capabilities.

#### Financial Highlights:

- **Revenue Growth:** GETSON Industries has experienced annual revenue growth of 1000% (10 fold) since its establishment. This growth is attributed to an expanding customer base and increased demand for laboratory supplies in Ethiopia.
- **Profitability:** The company maintains a healthy profit margin, with a net profit margin averaging 10% over the past three years. This profitability is a testament to our efficient operations and cost management strategies.
- **Asset Management:** GETSON Industries has invested in modern warehousing facilities and logistics systems, ensuring that our products are stored and delivered under optimal conditions. Our total assets have grown by 20% annually, reflecting our commitment to continuous improvement and expansion.
- **Creditworthiness:** The company has a strong credit history, with all financial obligations met on time. We maintain good relationships with our suppliers and financial institutions, which has enabled us to secure favorable credit terms and financing for growth initiatives.

Our financial stability and consistent growth demonstrate our capability to undertake large projects and expand our market presence. We are well-positioned to leverage our financial strength to invest in new opportunities and enhance our service offerings.

### Strategic Partnerships

GETSON Industries collaborates with leading international manufacturers and suppliers to bring the latest and most advanced products to our clients. These partnerships are crucial to our ability to offer high-quality products at competitive prices. By working closely with our partners, we ensure that our clients have access to the best tools and materials available in the market.

Our strategic partnerships also extend to local distributors and service providers, allowing us to offer comprehensive solutions that include product installation, maintenance, and after-sales support. This network of partners enhances our ability to meet the needs of our clients efficiently and effectively.

### Service Excellence

At GETSON Industries, we believe that our success is built on the satisfaction of our clients. We go beyond merely supplying products; we provide a complete service experience that includes expert advice, technical support, and after-sales service. Our team of highly trained professionals is dedicated to ensuring that our clients receive the best possible service at every stage of their interaction with us.

#### Key Service Offerings:

- **Technical Support:** Our technical support team is available to assist clients with product selection, installation, and troubleshooting. We provide detailed product manuals and training sessions to ensure that our clients can use their equipment effectively and safely.
- **Maintenance Services:** We offer regular maintenance services for all the equipment we supply, helping our clients extend the lifespan of their instruments and maintain optimal performance.

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- **Repair Services:** Our repair services are available to address any issues that may arise with the equipment we supply. We use genuine parts and follow strict quality control procedures to ensure that repairs are done to the highest standards.

### Quality Assurance

Quality is at the heart of everything we do at GETSON Industries. We are committed to supplying products that meet the highest international standards for safety, reliability, and performance. Our quality assurance processes are designed to ensure that every product we supply meets our stringent quality criteria.

### Quality Control Measures:

- **Supplier Audits:** We conduct regular audits of our suppliers to ensure that they adhere to our quality standards. Only suppliers that meet our criteria are approved to provide products to GETSON Industries.
- **Product Testing:** All products undergo rigorous testing before they are added to our portfolio. We work with accredited laboratories to verify the quality and performance of our products.
- **Customer Feedback:** We actively seek feedback from our clients to identify areas for improvement. This feedback is used to refine our product offerings and service processes, ensuring that we continue to meet the evolving needs of our clients.

### Future Plans

- GETSON Industries is committed to continuous growth and innovation. Our future plans include expanding our product range to include more advanced laboratory and research instruments, as well as entering new markets in East Africa. We are also exploring opportunities to develop our own line of branded laboratory chemicals and equipment, which will allow us to offer even greater value to our clients.
- In addition, we plan to invest in digital solutions that will enhance our customer service capabilities. This includes the development of an online platform where clients can easily browse our product range, place orders, and access technical support.
- With a strong foundation built on quality, innovation, and customer satisfaction, GETSON Industries Pvt Ltd is well-positioned to continue its growth trajectory and make a significant impact in the laboratory supply and research sectors. Our financial strength, strategic partnerships, and commitment to service excellence make us a trusted partner for scientific and healthcare institutions across Ethiopia and beyond. We invite you to join us in our mission to advance scientific research and healthcare through reliable and high-quality products.

Contact Us

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*Empowering Science, Industry & Education with Precision and Purpose.*

